

BSA BOSTON SOCIETY OF ARCHITECTS/AIA + **BSA** FOUNDATION



ANNUAL REPORT 2016

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5th Annual BSA Design Awards Gala
Image courtesy of Meg Elkinton

LETTER FROM THE EXECUTIVE DIRECTOR

{ Eric White }

Building business. Serving community needs.

In 2016, Boston's design community was galvanized into action by a booming regional economy, a city government actively planning for change, a quest for social equity, and a contested national election. By the year's end, we had entered a time of reinvigorated commitments and forward momentum.

The Boston Society of Architects/AIA (BSA) presented an agenda early in January 2016. One of its key topics—housing—not only provided rich content for professional development, but provided an opportunity to collaborate as never before with the BSA Foundation (Foundation) on initiatives that brought volunteer design professionals together with kids, families, neighborhood activists, community partners, and elected officials to explore tangible design possibilities across Greater Boston.

Acknowledged by both boards as a 2016 topic of focus, the BSA + BSA Foundation used every tool at their disposal to take on the challenge of housing. From design exhibitions, to community charrettes, to youth programs, to a developer/architect competition, to technical conversations among committees, to a dedicated issue of *ArchitectureBoston* magazine—together, the BSA + BSA Foundation moved the needle on providing actionable ways to introduce more well-designed dwellings into every neighborhood in Greater Boston. Find details on page 10.

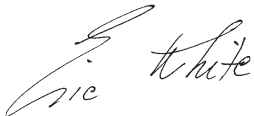


*Eric White, executive director
Image courtesy of Ben Gebo*

Throughout the year, flagship and new BSA + BSA Foundation programs provided wide ranging content to multiple audiences—members, donors, walk in visitors, other partakers of our public and professional programs. Whether tailored to the AEC professional seeking career advancement; children acquiring design education; communities seeking the design process; or coalitions interested in addressing urban infrastructure, **BSA + BSA FOUNDATION PROGRAMS PROVIDED UNPARALLELED OPPORTUNITIES FOR EVERYONE WITH A STAKE IN BOSTON'S BUILT ENVIRONMENT AND THE PEOPLE WHO INHABIT IT.** While many of these programs took place at BSA Space many others were hosted at partner sites in the community, to increase our chances of reaching everyone in Greater Boston, and many took place in November at our largest annual event, the conference and tradeshow, ABX.

Amid an ambitious schedule of programs, 2016 was also a time of introspection for both organizations. The BSA launched a multi-year task force to investigate viable business models for its future. And the BSA Foundation pushed ahead with conceptualizing the next phase of a strategic plan to guide the fulfillment of its mission and vision. Together, these boards fine-tuned a path for sharing resources and civic resolve.

Finally, while some were pleased with the results of the 2016 national presidential and congressional election, many in our community were stunned. During a time that might have been polarizing, BSA + BSA Foundation leadership seized the opportunity to reassert each organization's commitment to core values. For the BSA/AIA, that meant reasserting those values in an [open letter to the membership](#), and setting the stage for further dialog within the community. Together with the BSA Foundation, it meant pursuing with even greater vigor the goal to build a better Boston for everyone. Read on for highlights.

A handwritten signature in black ink that reads "Eric White". The signature is written in a cursive style with a large, stylized initial "E".

Eric White

Welcoming visitors at BSA Space

High visitor numbers = broad engagement

The Information Center at BSA Space presents visitors with a wealth of information about the city, the Fort Port Channel area and the BSA Space gallery. Open weekdays from 10:00 am to 6:00 pm, and 10:00 am to 5:00 pm. On weekends and holidays, the center includes a fully programmable gallery for small, mounted displays often connected to major exhibitions BSA Space has showcased throughout the year. A record 19,343 visitors came to the Center in 2016, averaging nearly 1,612 people per month.



*Extraordinary Playscapes opening reception
Image courtesy of Paige McWhorter*

Programs, events, exhibitions, engagement

Reaching multiple audiences

Programs at BSA Space have this year included book talks, lectures, a film series, curator talks, design charrettes, and networking events. Youth events included monthly **FAMILY DESIGN DAYS, KIDSBUILD!, ACE MENTORING FOR HIGH SCHOOLS** students, teen architecture workshops, home school classes, and school and camp visits. The **DESIGNING BOSTON** series held in the Fort Point room drew large crowds. This year it featured discussions on the design of City Hall, Northern Avenue Bridge, and Boston Creates, the city's cultural plan. All of these programs were filmed by WGBH and are available on their Forum Network. Two public forums were held as part of an annual **URBAN DESIGN WORKSHOP**, which this year focused on the planning of Suffolk Downs. Additional talks were given on citizen engagement, urban identify by the mayor of Nashville, and the rebuilding the American city, among other topics.

Exhibitions included **GLOBAL CITIZEN: THE ARCHITECTURE OF MOSHE SAFDIE**, which opened in March and drew large crowds throughout its run. The opening reception for Global Citizen was attended by Safdie, cellist Yo Yo Ma, and rising MIT design star, Neri Oxman. The exhibition featured 20+ large-scale models which filled BSA Space as well as Waterfront Square. Related programs included a **FAMILY DESIGN DAY** and a film about Safdie's work. **EXTRAORDINARY PLAYSCAPES** opened in June and was supported by programs that featured lectures and panel discussions with experts in design and child development. Family and child attendance for Extraordinary Playscapes continued to grow throughout the summer. A "Playground Passport" associated with the exhibition promoted actual play spaces in the neighborhoods of Boston, enforcing the BSA Space brand, while driving attendance.

Other exhibitions included **HAYMARKET: SOUL OF THE CITY, CANSTRUCTION**, and **ONE ROOM MANSION**, which explored compact living as a viable and necessary 21st-century residential dwelling type. **ONE ROOM MANSION** included access to the **UHÜ: URBAN HOUSING UNIT** (pronounced "yoo-hoo")—developed by the BSA in partnership with the Mayor's Housing Innovation Lab, Livelight, and the BSA Foundation. During the holiday season, the 5th **GINGERBREAD COMPETITION AND EXHIBITION** again delighted passersby and Boston's media outlets with follies created by the region's best and brightest design firms. In the **STOREFRONT GALLERY**, panels focused on other Boston neighborhoods expanded the scope and significance of the 3D model.

For a complete list of programs and exhibitions, visit architects.org.

Other 2016 events and programs include:

Refugees, Resiliency, and Public Space: The BSA Syria Initiative	Boston By Bulfinch	Art and Placemaking in Communities of Color
Gingerbread Design Drop-in at Caroling at the Carousel	*Kids Design Workshop: Nature Play	Film screening, Moshe Safdie: The Power of Architecture
Student Design Exhibition	City Sketch: Post Office Square	Engage: Boston Designs for Good
Opening Reception: One Room Mansion	UNITE: The Problem with Play	Urban Identity Quest: A conversation with the Mayor Karl Dean of Nashville
Film screening: Art House	A tale of two very different play solutions	Rebuilding the American City: Author Conversation
Past is Prologue	Happy Hour Design Studio: LEGO® Challenge	Old North Speaker Series: Peter Vanderwarker - Cataclysmic Boston
*Family Design Day: Boston Bridges	The Dark Side of Boston	Bring on the Joy: New Strategies for Citizen Engagement
*All the World's a Stage: Children's design workshop at the Boston Public Library (multi session)	*Family Design Day: Playscapes	*Family Design Day: Dream Dwellings
Film screening: The New Rijksmuseum	City Sketch: Faneuil Hall	Opening Reception: Global Citizen: The Architecture of Moshe Safdie
*Family Design Day: [Doll]Houses Have Stories	A Play on Modular Design with Richard Dattner	Designing Boston: Northern Avenue Bridge
Designing Boston: Placemaking Decoded	Opening Reception: Extraordinary Playscapes	Film screening: Brooklyn Farmer
*Family Design Day: Journey into Space	Common Boston Festival 2016	Suffolk Downs Urban Design Workshop Concept Presentations
*Build Mass Ave.	Common Boston 2016 dParty: Block Party	Boston's Narrative: Revealing a City Through Maps
Film screening: CONCRETE LOVE	What the Sketch?	Suffolk Downs Urban Design Workshop Kickoff Panel Discussion
Boston's Market District and Haymarket	Northern Avenue Bridge Winners Announcement and Celebration	*Design Day: Skyscraper Challenge Ages 10-15
City Sketch: Downtown Crossing	*Family Design Day: Animal Habitats	Emerging Professionals Winter Warmer 2016
*Architecture/ Design College Fair	Building Blocks: Exploring Obsolescence in Architecture	*Family Design Day: Design Your Dream Room at the Concord Museum
Opening Reception: Haymarket, The Soul of the City	Designing Boston: Boston Creates	Film screening: How Much Does Your Building Weigh, Mr. Foster?
*Family Design Day: LEGO City	*Cambridge Science Festival Family Design Day: Imagine Boston with LEGO® Bricks	*Family Design Day: Getting Around in a Galaxy Far, Far Away
Film screening, The Land: An adventure play documentary	*Teen Architecture Workshop	Designing Boston: City Hall + Plaza
Reinventing Boston: A City Engineered	*Design Museum Mornings: Playable Cities with Maggie Cooper	Film screening: Design Is One
GreenFest 2016	BSA Foundation Grant Project Pin-Up: Architecture and design in your neighborhood	
City Sketch: Copley Square	*KidsBuild! Materials Giveaway	
*Kids Design Workshop: Pop-Up Play	*KidsBuild!	
	Architecture, Beauty, and Thermodynamics: A Conversation with Iñaki Ábalos	
	Future Prep 101: How to prepare teens for design careers	

**Youth Programs*

For a complete list of BSA + BSA Foundation initiatives visit architects.org.

BSA and BSA Foundation highlights

Focus on the public realm

- Civic initiatives bring the profession and the public together to focus on the urban realm
- Housing

Civic initiatives bring the profession and the public together to focus on the urban realm

Designing Boston This series provides a forum to discuss current trends and concerns in architecture and urban planning that may shape Boston's future. In 2016, Designing Boston topics included "Placemaking Decoded," "Boston Creates," and "Northern Avenue Bridge."

Northern Avenue Bridge Ideas Competition In partnership with the City of Boston, the BSA + BSA Foundation extended a broad invitation for anyone to submit ideas--in words, images, or models--of the best and highest use for this iconic urban connector.

Urban Design Workshops These workshops provide a valuable resource to public agencies and major property owners by providing big-picture design thinking that supports larger planning and public outreach processes. Public presentations set the stage and relay the results. Professionals gather between the two events to address the challenge. The topic in 2016 was "Suffolk Downs." See the team proposals.



*Urban Design Workshop, Suffolk Downs
Image courtesy of BSA staff*

BSA + BSA Foundation focus on Housing

Building on the 2015 Urban Design Workshop focused on Housing, in 2016 the BSA + the BSA Foundation focused its powerful toolkit on one of the Boston's most urgent topics: Housing. A few examples of integrated programming include:

ABX housing track Nine sessions focused on housing at ABX

ArchitectureBoston issue Domicile

Design exhibition One Room Mansion

Community roadshow The uhü (urban housing unit) is a prototype of a new modular housing concept, intended to serve as a model and conversation-starter for the future of housing in Boston. It was designed by LiveLight and the Boston Society of Architects/ AIA in partnership with the Mayor's Housing Innovation Lab and the BSA Foundation, and before joining One Room Mansion as an interactive exhibition, toured six Boston communities where feedback was gathered at a variety of events, including workshops for kids and families.

Design happenings in the Garrison Trotter Neighborhood In May, a community design charrette in the Garrison Trotter Neighborhood of Roxbury invited residents to explore the concept of small living units. Later, with the City of Boston's Housing Innovation Lab, the BSA + BSA Foundation held a competition in which teams of developers and architects worked on small unit project concepts that will eventually be built.



urban housing unit (uhü), One Room Mansion
Image courtesy of BSA staff

ABX 2016 tradeshow floor
Image courtesy of Ben Gebro



AB Domicile, Getting to yes
Image courtesy of Amy Casey





BSA/AIA highlights

Focus on the profession

- BSA Leaders set out an agenda
- Professional programming supports practice
- *ArchitectureBoston* magazine
- ArchitectureBoston Expo (ABX)
- Design Awards Gala

BSA Leaders set out an agenda

In January, BSA President Tamara Roy AIA presented an overview on micro-housing and its potential to address the affordability crisis in Boston and then shared her plans to continue this engagement through a variety of 2016 BSA programs and events. Roy also introduced four key areas for board focus in 2016 and invited board members to select a team to participate on and lead the discussion at future board meetings:

- *Housing*—particularly affordable, workforce housing.
- *Design Excellence*—establishing criteria for design excellence and outreach to public and private sectors engaged in the designer selection.
- *Civic Vision*—identifying initiatives that employ design ideas in ways that positively affect individuals, communities, and entire city systems.
- *BSA Future*—an investigation into key areas and ideas to ensure the long-term growth and organizational success of the BSA.



Climate Resilient Boston
Image courtesy of BSA staff

Flagship programs support professional practice

ARE Success Teams Brings together unlicensed designers to study and complete the Architect Registration Examination (ARE). Success Teams offer the opportunity for the designers to learn from and share with peers and future colleagues.

Client Conversations This series connects building industry professionals with high-profile clients from key New England market sectors. In 2016, topics included "Infrastructure projects and the architect" and "Placemaking for mixed-use developments."

Emerging Professionals Network Young professionals create diverse programming, including Leadership Lunches, where the next generation meets today's industry leaders; and a Development of the Young Architect Bootcamp series, offering tips for licensure and beyond.

Summer workshops For emerging and experienced professionals, the workshops are designed to provide up-to-date learning and understanding of the latest building codes and recent regulations.



*Emerging Professional Network Winter Warmer
Image courtesy of BSA staff*

ArchitectureBoston magazine

The City of Boston's Imagine Boston 2030 plan was a masterplanning and urban visioning initiative on scale not seen in Boston in more than 40 years. Stimulated by this moment of reinvigorated civic focus on the urban realm, *ArchitectureBoston* editor Renée Loth thematically connected each of the magazine's quarterly editions with aspects of city and regional planning. Related programming included **BRING ON THE JOY** at Northeastern University, a lively, interactive workshop encouraging the creation of new strategies for civic engagement, and ABX session **BOSTON YOU'RE OUR HOME: GETTING TO YES ON HOUSING**, an event featuring remarks by Mayor Martin J. Walsh.

The 2016 issues of *ArchitectureBoston*:

- Framework (Spring)
- Temporary (Summer)
- Borders (Fall)
- Domicile (Winter)

ArchitectureBoston magazine is published quarterly and mailed to members of the Boston Society of Architects and the American Institute of Architects in New England. In 2016, circulation was approximately 11,000. Learn more at architectureboston.com.



ArchitectureBoston Expo (ABX)

The largest building industry event in the Northeast, ABX 2016 welcomed over 8,000 architects, engineers, builders, and other AEC professionals to its conference program and exhibit hall at the BCEC.

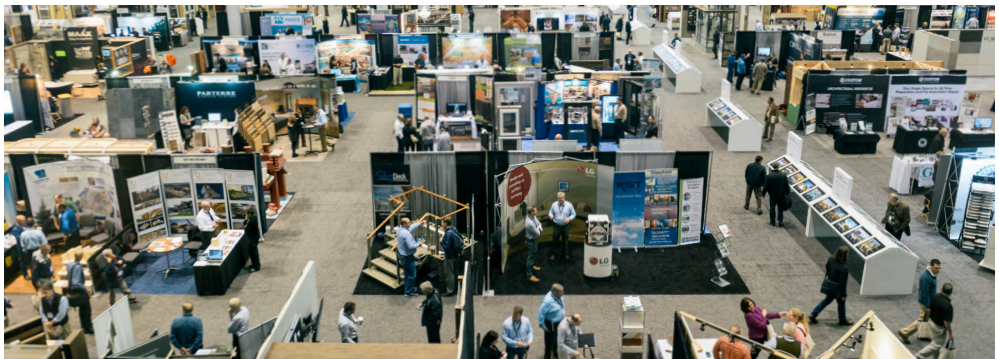
Attendee highlights:

- 75% came to ABX to find new products
- 89% would recommend ABX to their colleagues
- 80% were repeat attendees

Conference highlights

A two-day **DESIGN FOR EQUITY** symposium addressed the history of racial inequity in Boston's built environment. Events kicked off with a day-long conversation among academics, practitioners, and designers. who developed an "Equity Checklist" as a tool for planning processes. The second day, leaders of the *Rockefeller Foundation's 100 Resilient Cities project*, *City of Boston*, *Harvard Mellon Urban Initiative*, *Enterprise Community Partners*, *Harvard Joint Center for Housing Studies*, *Mel King Institute for Community Building*, *Boston NAACP*, and *BSA Foundation* participated in a design charrette about social and racial equity in 21st century Boston.

Mayor Martin J. Walsh spoke from the podium at a session called **BOSTON YOU'RE OUR HOME: GETTING TO YES ON HOUSING**. Following Mayor Walsh's remarks was a discussion among panel of experts involved in various aspect of housing development, including Mark Erlich, the New England Regional Council of Carpenters; 2016 BSA president Tamara Roy FAIA, Stantec; and Kimberly Sherman Stamler, Related Beal. ArchitectureBoston editor Renée Loth moderated the discussion.



ABX 2016
Image courtesy of Ben Gebo

Design Awards Gala

On January 28, 2016, the 5th **BSA DESIGN AWARDS GALA** was hosted at the InterContinental Boston at Atlantic Wharf. This elegant event celebrated the winners of the 2015 BSA Design Awards programs. Highlights included recognizing Harleston Parker Medal winner, the Isabella Stewart Gardner Museum Addition by Renzo Piano Building Workshop with Stantec. Also recognized was BSA Award of Honor winner, Theodore Landsmark Assoc. AIA. In addition, second recipient of the Earl R. Flansburgh Young Architects Award—designLAB partner, Sam Batchelor AIA—was recognized.

The event was hosted by Jared Bowen, Arts Editor at WGBH. Find details on the latest gala at architects.org/gala.



*5th Annual BSA Design Awards Gala
Image courtesy of Paige McWhorter*

For a full list of award winners, visit designawards.architects.org/2015-award-winners

The BSA is grateful to everyone who participated in its design awards programs, especially the jurors who gave so generously of their time and talents to assess the work and provide benchmarks for excellent design.

BSA FOUNDATION

BSA Foundation highlights

Focus on design impact

- BSA Foundation leadership raises awareness
- Public programs open eyes, change lives
- Exhibitions
- BSA Foundation Grant Awards 2016

BSA Foundation fosters community-driven design

In December, the BSA Foundation welcomed nearly 300 attendees to its annual breakfast fundraising, which was held at the Harleston Parker Medal-winning MIT Media Lab in Cambridge. More than \$100,000 was raised at the breakfast, bringing 2016 annual donations to more than \$171,611.

In his opening remarks, Foundation volunteer David Silverman AIA (Silverman Trykowski Associates) said: "The theme of our breakfast is **COMMUNITY-DRIVEN DESIGN** because we know that excellent design happens when people in communities are engaged in the design process from the earliest stage."



2016 BSA Foundation Breakfast
Image courtesy of Paige McWhorter

Highlights:

- Foundation executive director, *Eric White*, called on attendees to introduce the Foundation's work to new networks and to make new or increased financial investments.
- *Chris Marchi*, East Boston resident and community activist, spoke about the role that BSA Foundation programs and volunteers play in providing citizens with the tools to help themselves in their communities.
- Foundation vice chair, *Laura Wernick FAIA* (HMFH Architects), said that the Foundation has the ability to put enormous resources into place to facilitate change, and take responsibility for the future of the city.
- and Foundation volunteer, *Jeanne Lukenda ASLA*, introduced new Legacy Circle donors and asked attendees to make a financial investment in the BSA Foundation's work. "You know the need has never been more urgent than it is now."

Read more and watch a video highlighting the Foundation's work in 2016.

architects.org/news/2016-bsa-foundation-breakfast-community-driven-design

Public programs excite, inspire, and stimulate learning

Architecture Cruises These 90-minute tours, co-sponsored by the BSA Foundation, hosted by Charles Riverboat Company, and led by Boston By Foot guides, offer spectacular views of historic and contemporary Boston architecture while providing fascinating information about many renowned architectural landmarks, including the Hancock Tower, Marriott's Custom House, and Rowes Wharf, as well as cutting-edge contemporary buildings by today's top architects. Throughout the Mother's Day-Columbus Day season, xxx tickets were sold in 2016.

Film Series For those who like the smell of buttery popcorn, the fizz of a cold beer, and a great movie, BSA Space became a go-to location the first Friday of every month for a series of design-related films. From documentaries on historic preservation, building tiny houses, or futuristic sci-fi film noirs, these films entertained audiences while broadening appreciation and understanding of design.

Common Boston 2016 Boston's first ever open house festival opened the doors at 50 sites across Greater Boston, with more than 11,000 people participating. The BSA Foundation, together with its wonderful community partners and volunteers delivered access to many architecturally significant spaces not typically open to the public.

KidsBuild! Expanding to two days over one weekend, KidsBuild!—the biggest event in the monthly Family Design Day Series—brought more than 800 participants. Kids chose a construction site from a fictional city grid and then designed and built a building they could call their own. Geared for children age five–13, KidsBuild! lets children understand and formulate ideas about architecture and design as they build a city from the ground up guided by volunteer design professionals.



KidsBuild! 2016
Image courtesy of Mike Lawrie

Exhibitions

Global Citizen: The Architecture of Moshe Safdie This major retrospective explored the work of international architect and 2015 AIA Gold Medal—winner Moshe Safdie FAIA. Tracing the trajectory of Safdie’s more than 50-year career, Global Citizen investigated Safdie’s evolving design philosophy and pioneering contributions to the field of architecture through a presentation of models, drawings, films, and photography from more than 30 projects.

Extraordinary Playscapes By examining the history and science of play—including 40 notable examples of playground design by international leading experts—this exhibition explored how designers translate play objectives into innovative environments..

One Room Mansion One Room Mansion explores compact living as a viable and necessary 21st-century residential dwelling option for people of all ages and incomes. Inspired by a Japanese concept, the exhibition explores the possibilities associated with individual living spaces grouped with generous communal amenities. This simple concept could provide a more economical supply to meet the increasing demand for housing near transit, restaurants, and workplaces, as society transitions from a suburban, car-oriented lifestyle to an urban, low carbon, one. **FEATURING THE UHÜ**—the Urban Housing Unit, a 386 sf mobile, fully furnished, one bedroom, compact apartment prototype designed by LiveLight and the BSA, in partnership with the Mayor’s Housing Innovation lab and the BSA Foundation.

Other 2016 exhibitions included:

- Haymarket, The Soul of the City
- Truth in Architecture: Works by Paul Stevenson Oles FAIA
- 5th Annual Gingerbread House Design Competition
- Canstruction 2016
- Student Design Showcase 2015
- Prototype: Chairs (from 2015)
- On the Tarmac (from 2015)
- White on White: Churches of New England (from 2015)

Response to the 2016 exhibitions was positive, with shows receiving extensive press coverage in *The Boston Globe*, *BostInno*, *Architect*, *Boston Magazine*, *WBUR*, and other media outlets. Read the coverage at architects.org/press.

BSA Foundation Grant Awards 2016

The BSA Foundation provided grants to help underwrite community-based educational programs elevating public awareness of the planning, design, and construction of our communities. This year's recipients are:

Associates of the Boston Public Library (Boston) \$2,500 to support cataloging and digitizing the Boston Public Library's Peabody & Stearns collection.

Boston Society of Civil Engineers Section (Boston) \$1,500 to support New England regional Future City Competition for students grade six through eight.

Charles River Conservancy (Cambridge) \$2,800 to support community meetings/charrettes concerning development of the Swimmable Charles Initiative.

City of Northampton (Northampton) \$2,800 to support Green Housing for All, an affordable green housing design competition.

Codman Square Neighborhood Development Corporation (Dorchester) \$1,500 to support the implementation of the New England Avenue Art Path.

Hawthorne Youth and Community Center (Roxbury) \$1,500 to support Grow It! Cook It! Share It!, a community garden project.

Michael Haggerty (Cambridge) \$1,500 to support the Ground Break festival, an urbanism and sustainability event in the Riverside neighborhood of Cambridge.

Raw Art Works (Lynn) \$1,500 to support Good to Go (G2G), an arts employment program in which a team of Lynn youth create public art.

Salem Main Streets (Salem) \$2,800 to support Salem City Design, an interactive project and traveling exhibit based on a full scale model of the City of Salem.

Urbano Project (Jamaica Plain) \$1,500 to support Nomadic Civic Sculpture, a mobile, interactive sculpture and youth programming in underserved and nontraditional spaces.



BSA by the numbers

- Membership
- Financial overview
- Income statement
- Sponsors
- Corporate Affiliates
- Board of directors



BSA Foundation by the numbers

- Financial overview
- Income statement
- Donors
- Golf tournament sponsors
- Board of trustees

MEMBERSHIP

{ By the numbers }

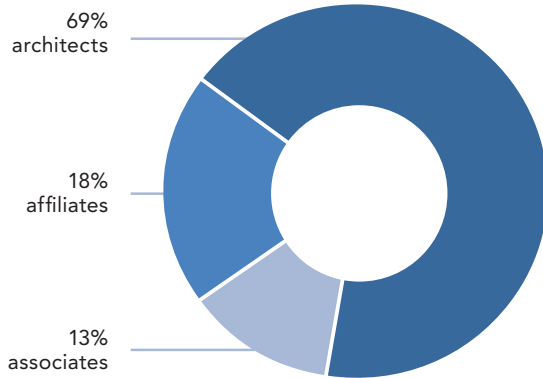
In 2016, BSA membership included approximately 3,761 public, professional, and affiliate members. More than 2,600 BSA members are architects. More than 490 are associate members—professionals on the path to becoming licensed architects or working as designers. Affiliate members include engineers, contractors, owners/clients, public officials, other allied professionals, students, and other interested individuals.

INDIVIDUAL MEMBERS	2015	2016
AIA/FAIA	2234	2330
Associate AIA	514	493
Emeritus	283	283
Professional affiliate	109	91
Corporate affiliate	543	509
Student affiliate	62	31
Subscriber	27	24
Total individual members	3,772	3761

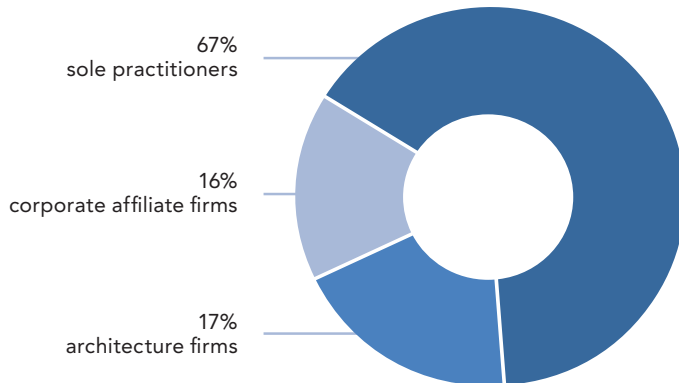
FIRM MEMBERSHIP	2015	2016
Architecture firms	143	128
Sole practitioners	487	498
Corporate affiliate firms	124	115
Total firm membership	745	741

For a definition of all member types, visit architects.org/membership.

THREE THOUSAND SEVEN HUNDRED SIXTY ONE INDIVIDUALS



SEVEN HUNDRED FORTY ONE FIRMS



BSA FINANCIAL OVERVIEW

{ ± }

The BSA's financial health remained strong through 2016. Careful planning and consideration goes into each investment of member dues and program revenue.

Balance sheet

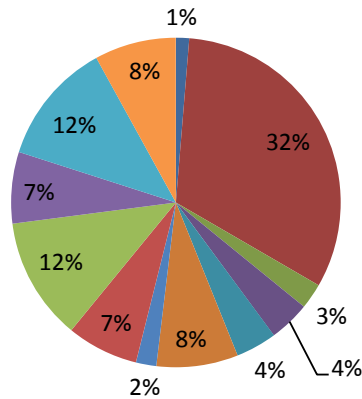
ASSETS	2015	2016
Current assets		
Cash and equivalents	\$ 520,653	\$ 419,060
Other current assets	948,494	1,588,124
Other assets		
Building and equipment	2,725,787	2,520,325
Reserves	3,537,739	3,497,809
Total assets	\$ 7,732,673	\$ 8,025,318
LIABILITIES		
Current liabilities	1,706,725	1,906,776
Long-term liabilities	1,035,614	970,581
Total liabilities	\$ 2,742,339	\$ 2,877,358
Equity	\$ 4,990,333	\$ 5,147,961
Total liabilities and equity	\$ 7,732,67	\$ 8,025,318

Income Statement

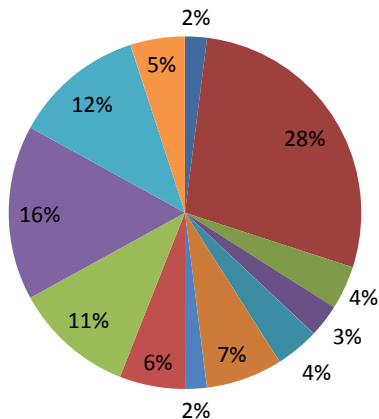
EXPENSES

	2015	2016
Compensation	\$ 1,733,900	\$ 1,650,343
ABX (Tradeshow & Convention)	1,554,376	1,469,906
Public Outreach	100,962	44,729
Communications/ Advertising	418,229	447,069
Rent, Utilities, Maintenance	458,058	438,196
Administrative	153,037	240,079
Honors & Awards	177,122	163,397
Allied Organizations	576,481	599,457
Network/Member Data Systems	142,666	141,477
Professional Education	75,246	70,199
Miscellaneous	86,495	17,419
Investments	34,553	35,549
Membership	61,144	31,308
AIA Documents	8,067	31,308
Total expenses	\$ 5,580,336	\$ 5,354,665

2015 Expenses



2016 Expenses

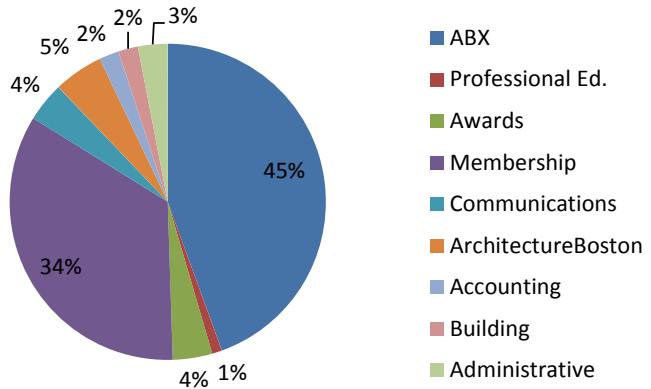


- Committees
- ABX
- Professional Ed.
- Awards
- Membership
- Foundation
- Advocacy
- Communications
- ArchitectureBoston
- Accounting
- Building
- Administrative

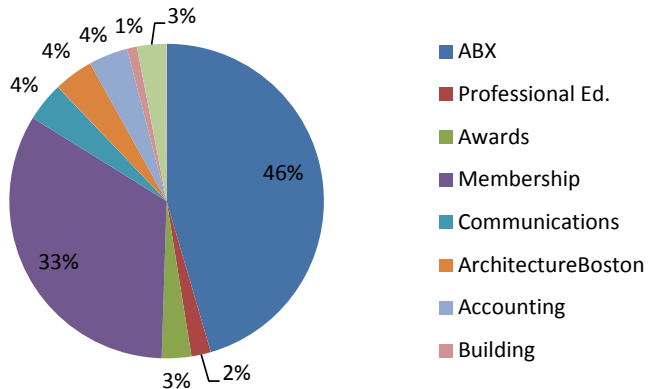
BSA Income Statement

<i>REVENUE</i>	<i>2015</i>	<i>2016</i>
ABX (Tradeshow & Convention)	\$ 2,531,561	\$ 2,505,551
Membership Dues	1,957,535	1,950,278
Communications/Advertising	543,236	557,771
Public Outreach	134,333	28,597
Investments	76,675	173,641
Honors & Awards	186,970	177,060
AlA Document Sales	138,778	135,615
Allied Organizations	44,660	64,756
Professional Education	70,063	93,974
Miscellaneous	6,520	11,963
Total revenue	\$ 5,690,341	\$ 5,699,206

2015 Expenses



2016 Expenses



BSA Sponsors

Acentech
Andersen Windows, Inc
Carter Craft
Copley Wolff Design Group
DiCicco, Gulman & Co. LLP

Dimeo Construction Company
Eversource
Gregory Lombardi Design Inc.
Huber Engineered Woods
Mapei Corporation

National Grid USA
NCGIT, LLC
Parterre Garden Services

Corporate Affiliates

Acentech
Aerotek, Inc.
AKF Group LLC
Anchor: an Oldcastle Company
Aon Fire Protection Engineering
ARC Document Solutions
Architectural Engineers, Inc.
Artezio
Arup USA, Inc.
B.L. Makepeace, Inc.
Boston Architectural College
Boston Private Bank & Trust Company
BR+A Consulting Engineers, LLC
Brownstone by Emerson Swan
Building Code Consulting LLC
Bulthaup Boston
BuroHappold Engineering
C.E. Floyd Company, Inc.
Cavanaugh Tocci Associates, Inc.
CertainTeed Corporation
City of Worcester DPW&P Arch
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Tamara Roy AIA
Image courtesy of BSA

"As 2016 President of the Boston Society of Architects I have a bully pulpit to engage agencies and non-profit developers to tackle this conundrum of the lack of middle income housing, doing pilot projects, and exposing the work of many other hard working architects in our region."

—Tamara Roy AIA
Design Manifestos, April 14, 2016

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{ ± }

In 2016, donation income, exhibition and program revenue, and carefully managed expenses combined to create a strong financial position for the Foundation.

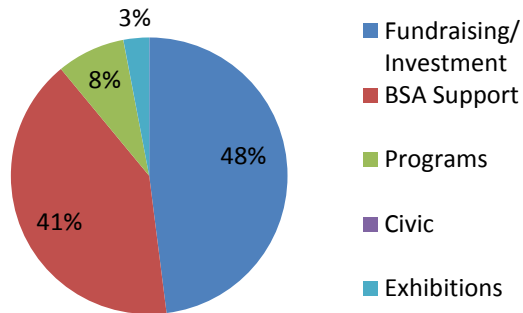
Balance sheet

ASSETS	2015	2016
Current assets		
Cash and equivalents		
Endowment	\$ 1,482,957	\$1,646,450.04
Checking	21,487	60,588
Accounts receivable	461,662	434,990
Other current assets	56,586	319,442
Total assets	\$ 2,022,692	\$ 2,461,469
LIABILITIES		
Current liabilities	23,541	6,029
Other current liabilities	39,927	374,422
Total liabilities	\$ 63,469	\$ 380,450
Equity	1,959,224	2,081,019
2,081,019	\$ 1,677,973	\$ 1,959,224
Total liabilities and equity	\$ 2,022,692	\$ 2,461,469

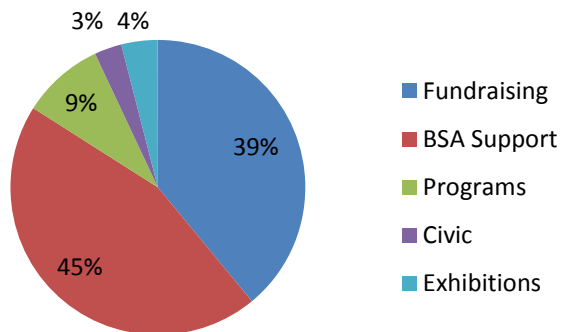
BSA Foundation Income Statement

REVENUE	2015	2016
Donation income	\$ 433,797	\$ 181,826
Programs	87,680	127,116
Golf tournament	52,150	51,315
Exhibitions	31,637	37,150
Investments	3,367	95,886
Other income/gifts	430,435	466,935
Total revenue	\$ 1,039,066	\$ 960,228

2015 Revenue



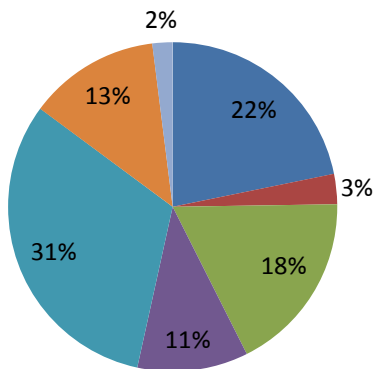
2016 Revenue



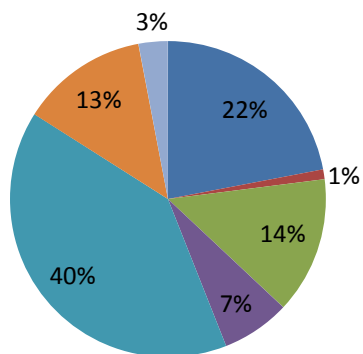
BSA Foundation Income Statement

<i>EXPENSES</i>	<i>2015</i>	<i>2016</i>
Programs	\$ 64,453	\$ 43,106
Golf tournament	26,264	22,725
Exhibitions	208,691	290,746
Committees	142	2,216
Board and Trustees	1,030	1,511
Grants	40,000	19,900
Fundraising	61,331	62,421
Operating expense	354,245	395,806
Total expenses	\$ 756,156	\$ 838,433

2015 Expenses



2016 Expenses



- Fundraising/Investment
- Marketing
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- Civic
- Exhibitions
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Legacy Circle members support the Foundation by making a long-term financial commitment (5 or more years) to support its mission. Foundation programs and other initiatives address complex urban issues and bring broad awareness of the power of design to individuals, communities, and policy makers.

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Mike Davis FAIA
Image courtesy of Ben Gebo

"Over the next few years, the BSA Foundation will continue its work of reaching a wider public audience and doing things that have a greater public benefit. This way, we can more effectively spread the word about the transformative power of design. With the help of some of our newest Trustees (and Vice Chair Laura Wernick FAIA), we have done some strategic thinking this past year to help us focus our mission and make what we do clearer to a public audience.

"Our mission comes down to two things: Sharing our ideas, and sharing our talents."

—Mike Davis FAIA
architects.org, October 20, 2016

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The Boston Society of Architects/AIA (BSA) is committed to professional development for its members, advocacy on behalf of great design and, together with its sister organization, the BSA Foundation, sharing an appreciation for the built environment with the public at large. Established in 1867, the BSA today consists of nearly 4,000 members and produces a diverse array of programs and publications, including ArchitectureBoston Expo and *ArchitectureBoston* magazine. A chapter of the American Institute of Architects, the BSA is a nonprofit, professional-service organization. For more information, visit architects.org.

BSA FOUNDATION

The goal of the BSA Foundation is to enhance public understanding of the built environment and the processes that shape it. With understanding, our communities will be better equipped to enrich and preserve our physical and natural surroundings. The Foundation's vision is to build a better Boston by engaging communities, inspiring vision, and provoking positive change. The Boston Society of Architects/AIA established the Foundation in 1971 with a goal of engendering in current and future generations informed commitment to sensitive, well-designed, humanistic environments. A 501(c)(3) public charity, the Foundation is an independent corporation governed by a 15-member Board of Trustees that includes six architects as well as nine non-architect members. For more information, visit architects.org/foundation.

BSA SPACE

BSA Space, Boston's leading cultural institution for architecture and design, is home to the Boston Society of Architects/AIA (BSA) and the BSA Foundation. The BSA is one of the oldest chapters of the American Institute of Architects. The BSA Foundation, a charitable organization, supports activities that illuminate the ways that design improves the quality of our lives. All exhibitions at BSA Space are supported by the BSA Foundation. BSA Space is open Monday through Friday from 10:00 am-6:00 pm, and on weekends and holidays from 10:00 am-5:00 pm. Admission is free and open to the public. For more information visit architects.org/bsaspace.